



COLSA Corporation (COLSA)

*Mission Oriented Business Integrated Services
(MOBIS)*

**GSA/MOBIS Corporate Office
6728 Odyssey Drive
Huntsville AL 35806
256-964-5337 (Contracts)
256-964-5419 (Contracts Fax)**

**CONTRACT NUMBER GS-10F-0063M
PERIOD COVERED BY CONTRACT:
NOVEMBER 15, 2001 THROUGH NOVEMBER 14, 2011
WITH OPTIONS AVAILABLE THROUGH NOVEMBER 14, 2021
GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SCHEDULE**



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA Advantage: a menu-driven database system. The INTERNET address *GSA Advantage!* is:
<http://www.gsaadvantage.gov/>.

Schedule 874 - Mission Oriented Business Integrated Services (MOBIS)

North American Industry Classification System (NAICS) Codes

541611 Management, Scientific, and Technical Consulting Services – Small business size is 6.5 M

Contract Number: GS-10F-0063M

For more information on ordering from Federal Supply Schedules click on the “FSS Schedules” button at www.fss.gsa.gov.

Contract Period

Base Period 11/15/01 through 11/14/06
Option 1 Period 11/15/06 through 11/14/11
Option 2 Period 11/15/11 through 11/14/16
Option 3 Period 11/15/16 through 11/14/21

Contract Information:

COLSA Corporation
6728 Odyssey Drive
Huntsville, AL 35806
Phone 256-964-5555
Fax 256-964-5422

Website Address: www.colsa.com

Director of Contracts:

Pat Beumer
COLSA Corporation
6728 Odyssey Drive
Huntsville, AL 35806
Phone 256-964-5337
Fax 256-964-5419
pbeumer@colsa.com



Contract Administrator:

Penny Edwards
COLSA Corporation
6728 Odyssey Drive
Huntsville, AL 35806
Phone 256-964-5332
Fax 256-964-5419
pedwards@colsa.com

Business Size:

Large

CUSTOMER INFORMATION

Special Item Numbers (SINs):

SIN 874-1 Consulting Services
SIN 874-1RC Recovery Item
SIN 874-7 Program and Project Management Services
SIN 874-7RC Recovery Item

Labor Categories:

Labor Categories accepted under this award/contract are applicable to all SINs and on all PEDs offered. Table of Labor Categories below.

Pricing:

COLSA Corporation's listed labor prices applicable through 7/22/08. Rate Tables below.

Maximum Order:

\$1,000,000 Requirements exceeding the Maximum Order will be process in accordance with Clause I-FSS-125

Minimum Order: \$300.00

Geographic coverage: Domestic only

Discounts: None

Quantity Discounts: None

Prompt Payment Terms: None

Government Commercial Credit Card:

COLSA Corporation accepts the Government Commercial Credit Card both below and in excess of the micro-purchase threshold but does not provide any additional discounts.



Foreign Items: None

Delivery: COLSA will adhere to each awarded order's specifically stated Period of Performance.

Urgent Requirements:

Section 2.69 I-FSS-140-B "Urgent Requirements (Jan 1994) When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

FOB Point: Destination

Ordering Address:

COLSA Corporation
6728 Odyssey Drive
Huntsville, AL 35806

Attention: Pat Beumer, Director, Contracts 256-964-5337, pbeumer@colsa.com

Alternates: Tim Mango, VP of Business Development, 256-964-5553,

tmango@colsa.com

Ordering Procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov).

Payment Address:

COLSA Corporation
P.O. Box 1068

Huntsville, AL 35807-3301

Attention: Accounts Receivable

Warranty: None

DUNS: 10-206-7378

CCR: COLSA is registered in the Central Contractor Registration (CCR) database



LABOR CATEGORIES AND QUALIFICATIONS

Two years of directly related experience may be substituted for each year of required education.

Acquisition Specialist

Description:

Responsible for providing detailed analysis in support of activities critical to the design, development, acquisition, fielding and support functions of the acquisition process. Provides expert guidance and advisory assistance in the acquisition and development phases of potential and/or existing projects. Analyzes/reviews supporting acquisition documentation such as statement of objectives, statement of work requirements, procurement plans, program descriptions, technical specifications, and other relevant solicitation data. Responsible for the development of marketing strategies. Participates in the analysis of required staffing, facilities and equipment needed for successful completion of program/project.

Education/Experience:

BA/BS degree in Business Management, Engineering or related field
Minimum of 5 years related experience
Security clearance may be required

Administrative Specialist

Description:

Performs clerical and administrative duties included but not limited to, data entry word processing, filing, planning and coordinating meetings/travel requirements. Participates in project cost and risk analysis and prepares reports as needed. May develop and format moderate to complex spreadsheets/graphics in association with project status, task budgets, and/or other program related issues. Performs other duties as assigned.

Education/Experience:

High school Diploma or equivalent
Minimum of five years related experience
Working knowledge of word processing programs
Ability to use spreadsheet software
10 key calculator skills
Security clearance may be required

Business Analyst I

Description:

Analyzes and defines business practices and financial issues for integration into new and or revised systems with general emphasis on substantial improvement. Identifies complex problems or possible issues and develops analytical solutions. May develop cost control methods, procedures, systems and forecasting techniques in order to evaluate program status and ensure compliance with customer/government requirements. Analyzes and assists in the strategic planning and goal setting of a particular program.



Education/Experience:

BA/BS degree in Accounting, Finance, Business Management, Engineering, Math or related subject

Minimum of 3 years related experience

May require security clearance

Business Analyst II

Description:

Analyzes and defines critical business practices and financial issues for integration into new and or revised systems with general emphasis on substantial improvement. Serves as the principal business analyst in a team effort ensuring customer practices/requirements are observed. May acquire the role of Subject Matter Expert in relation to a particular business expertise. Identifies highly complex problems or possible issues and develops analytical solutions. May develop extensive cost control methods, procedures, systems and forecasting techniques in order to evaluate program status and ensure compliance with customer/government requirements. Analyzes and assists in the strategic planning and goal setting of a particular program.

Education/Experience:

BA/BS degree in Accounting, Finance, Business Management, Engineering, Math or related subject

Minimum of 6 years related experience

May require security clearance

Graphics Specialist

Description:

Responsible for designing and developing complex graphics and illustrations for publications, briefs, proposals, and manuals. Assists in the analysis and troubleshooting of specific software program problems. May support the implementation and integration of software systems.

Education/Experience:

High School diploma or equivalent, Associates degree in graphic design/art preferred

Minimum of 5 years work related experience

Working knowledge of desktop applications including word processing, spreadsheet, and database programs

PowerPoint, Claris MacDraw Pro, Adobe PageMaker, illustrator, PhotoShop or other graphic programs preferred

May require security clearance

Management Analyst I

Description:

Develops and implements business management techniques, methods and practices. Assists in the analysis of project integration, organization and implementation. Evaluates the development, methodology, and re-engineering processes across all phases of business management and organizational development/integration. Assists in the development and assessment of performance measurements.



Education/Experience:

BS/BA in Business Management, Accounting, Finance, Information Systems or related field of study

Minimum of 5 years job related experience

May require security clearance

Management Analyst II

Description:

Develops and implements business management techniques, methods and practices. Assists in the analysis of project integration, organization and implementation. Evaluates the development, methodology, and re-engineering processes across all phases of business management organizational development/integration. Provides support in the development and assessment of performance measurements.

Education/Experience:

BA/BS in Business Management, Accounting, Finance, Information Systems or related field of study

Minimum of 8 years job related experience

May require security clearance

Management Consulting Specialist I

Description:

Provides advice and support to customers in Organizational Assessments, Process Involvement, Staffing Analysis, Risk Analysis, Acquisition Management, and Program Integration. Provides high level systematic analysis, design, integration, verification, assessment and implementation advice on issues which require extensive knowledge of the related subject matter. Assists in ensuring that staffing, facilities, and equipment are adequate for successful completion of program/project.

Education/Experience:

BS/BA in related field

Minimum of 10 years experience in related subject area

May require security clearance

Management Consulting Specialist II

Description:

Provides advice and support to customers in Organizational Assessments, Process Involvement, Staffing Analysis, Risk Analysis, Acquisition Management, and Program Integration. Develops advanced theories, and research techniques in the investigation and solution of extremely complex issues. Provides high level systematic analysis, , integration, verification, assessment and implementation advice on complex issues which require extensive knowledge of the related subject matter.. Ensures that staffing, facilities, and equipment are adequate for successful completion of the project. May serve as a subject matter expert in a specific area of expertise.



Education/Experience:

BS/BA in related field, Masters preferred
Minimum of 15 years experience in related subject area
May require security clearance

Program Manager

Description:

Supervises, coordinates, and exerts authority for planning, organizing, controlling, integrating and completing projects. Responsible for the effective management of project issues such as funds, personnel and delivery of contractual items. Evaluates complex project requirements and developments while providing guidance, decisive resolutions, and expert advice. Responsible for enforcing work standards, developing schedules, reviewing work discrepancies and communicating policies. Assists in insuring that staffing, facilities, and equipment are adequate for the successful completion of project. Serves as the liaison with departments , outside customers, and regulatory personnel.

Education/Experience:

BS/BA in related field
Minimum of 10 years work related experience
May require security clearance

Project Engineer/Scientist I

Description:

Assists in the development and application of methods, theories and research techniques in the investigation and solution of research projects. Defines interdepartmental standards and methodologies for program design, development, and/or integration. Analyzes and/or rewrites programs to increase operating efficiency or to adapt program to new requirements. Evaluates project requirements and developments while providing guidance, decisive resolutions, and expert advice to customers. Compiles and writes documentation of program developments and subsequent revisions. May participate in patent applications.

Education/Experience:

BS in Science, Computer Science, Engineering, math or Physical Science
Minimum of 10 years job related experience
May require security clearance

Project Engineer/Scientist II

Description:

Responsible for the initiation, design, development, execution and implementation of scientific research projects. . Defines interdepartmental standards and methodologies for system design, development, and/or integration. Analyzes and/or rewrites programs to increase operating efficiency or to adapt program to new requirements. Evaluates complex project requirements and developments while providing guidance, decisive resolutions, and expert advice. Compiles and writes documentation of program developments and subsequent revisions. May participate in patent applications.



Education/Experience:

BS in Science, Computer Science, Engineering, math or Physical Science, Masters preferred
Minimum of 15 years job related experience
May require security clearance

Project Engineer/Scientist III

Description:

Develops and applies highly advanced methods, theories and research techniques in the investigation and solution of extremely complex and advanced research projects. . Defines interdepartmental standards and methodologies for system design, development, and/or integration. Analyzes, reviews, and/or rewrites programs to increase operating efficiency or to adapt program to new requirements. Oversees and evaluates complex project requirements and developments while providing guidance, decisive resolutions, and expert advice. Compiles and writes documentation of program developments and subsequent revisions. Reviews literature, patents, and current practices relevant to the solution of assigned projects. May participate in patent applications.

Education/Experience:

MS/MA in Science, Computer Science, Engineering, math or Physical Science
Minimum of 20 years job related experience
Requires extensive proven technical expertise
May require security clearance

Sr. Executive Management Specialist

Description:

Serves as a senior advisor and/or analyst in the effective assessment of extremely complex management development, organizational process improvement, and business implementation/integration issues.

Develops highly advanced methods, theories, and research techniques in the investigation and solution of critical issues. Provides advice in implementing productive and innovative solutions to customer's problems. May serve as a "Gray Beard" on various team analyses. Provides specialized guidance at the uppermost expert/intellectual level.

Education/Experience:

BA/BS in related field, Masters preferred
Minimum 30 years experience
Must be acknowledged as an expert in the specific functional area of task to be performed.
May have published articles or books in field of expertise and/or made presentations at professional conferences.
May require security clearance



Sr. Program Manager

Description:

Provides force structure and personnel management support. Supervises, coordinates, and exerts authority for planning, organizing, controlling, integrating and completing projects. Responsible for the effective management of critical project issues such as funds, personnel and delivery of contractual items. Oversees and evaluates complex project requirements and developments while providing guidance, decisive resolutions, and expert advice. Responsible for enforcing work standards, developing schedules, reviewing work discrepancies and communicating policies, purposes, and goals of the organization. Assists in insuring that staffing, facilities, and equipment are adequate for the successful completion of the project. Serves as the liaison with other departments, outside customers and regulatory personnel.

Education/Experience:

BS/BA in related field, Masters preferred
Minimum of 15 years work related experience
May require security clearance

Subject Matter Expert I

Description:

Serves as an expert in a specific functional area. Responsible for the effective assessment and resolution of critical issues. Develops advanced methods, theories, and research techniques in the investigation and solution of complex issues. . Ensures that focus is maintained on problem solution and task completion. Provides advice in implementing creative and innovative solutions to customer's problems.

Education/Experience:

BS/BA in related field.
Minimum 15 years of experience in related field
Must be acknowledged as an expert in the specific functional area of task to be performed.
May have published articles or books in field of expertise and/or made presentations at professional conferences.
May require security clearance

Subject Matter Expert II

Description:

Serves as a skilled expert in a specific functional area. Responsible for the effective assessment and resolution of critical issues. Develops advanced methods, theories, and research techniques in the investigation and solution of complex issues. Ensures that focus is maintained on problem solution and task completion. Provides advice in implementing creative and innovative solutions to customer's problems.



Education/Experience:

BA/BS in related field, Masters preferred
Minimum 20 years of experience in related field
Must be acknowledged as an expert in the specific functional area of task to be performed.
May have published articles or books in field of expertise and/or made presentations at professional conferences.
May require security clearance.

Subject Matter Expert III

Description:

Serves as a highly skilled expert in a specific functional area. Responsible for the effective assessment and resolution of critical issues. Develops highly advanced methods, theories, and research techniques in the investigation and solution of extremely complex issues. Ensures that focus is maintained on problem solution and task completion. Provides advice in implementing creative and innovative solutions to customer's problems.

Education/Experience:

BA/BS in related field, Masters preferred
Minimum 25 years of experience in related field
Must be acknowledged as an expert in the specific functional area of task to be performed.
May have published articles or books in field of expertise and/or made presentations at professional conferences.
May require security clearance.

Technical Specialist I

Description:

Provides technical support and advice in areas such as research, design, development, testing and manufacturing. May diagnose and correct system malfunctions as well as assist in engineering testing and/or experimental testing. Responsible for the analysis and evaluation of software user requirements and/or problems. Assists in the preparation and development of software specifications, defining controls, conversion procedures and system implementation plans. Formulates logical statements of user requirements and develops solutions. Participates in the design and development of complex graphics and illustrations.

Education/Experience:

High School diploma, some technical school experience preferred
Minimum of 5 years work related experience

Technical Specialist II

Description:

Provides expert application analysis on extremely complex problems where analysis of situations or data requires an in-depth knowledge in specific areas. Exercises expert judgment within broadly defined practices and policies in selecting methods, techniques and evaluation criterion for obtaining results. Provides complex technical support and advice in areas such as research, design, development, testing and manufacturing. May diagnose and correct system malfunctions as well as assist in engineering testing and/or experimental testing. Responsible for the analysis and evaluation of software user requirements and/or problems. Assists in the



preparation and development of software specifications, defining controls, conversion procedures and system implementation plans. Formulates logical statements of user requirements and develops solutions. Participates in the design and development of complex graphics and illustrations.

Education/Experience:

High School diploma, with technical school experience

Minimum of 8 years work related experience

May be required to possess special certifications



COLSA Corporation GS10F-0063M

Labor Category	2006	2007	CY2008	CY2009	CY2010
Washington DC COLSA Site	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10
Acquisition Specialist	\$95.35	\$99.16	\$103.13	\$107.25	\$111.54
Administrative Specialist	\$54.31	\$56.48	\$58.74	\$61.09	\$63.53
Business Analyst I	\$65.77	\$68.40	\$71.14	\$73.98	\$76.94
Business Analyst II	\$77.00	\$80.08	\$83.28	\$86.61	\$90.08
Graphics Technology Specialist	\$59.52	\$61.90	\$64.37	\$66.95	\$69.63
Management Analyst I	\$89.17	\$92.74	\$96.45	\$100.30	\$104.32
Management Analyst II	\$105.53	\$109.75	\$114.14	\$118.70	\$123.45
Management Consulting Specialist I	\$145.78	\$151.61	\$157.68	\$163.98	\$170.54
Management Consulting Specialist II	\$161.35	\$167.81	\$174.52	\$181.50	\$188.76
Program Manager	\$137.85	\$143.36	\$149.10	\$155.06	\$161.26
Project Engineer/Scientist I	\$114.69	\$119.27	\$124.05	\$129.01	\$134.17
Project Engineer/Scientist II	\$120.11	\$124.91	\$129.91	\$135.10	\$140.51
Project Engineer/Scientist III	\$127.28	\$132.37	\$137.66	\$143.17	\$148.90
Sr. Executive Management Specialist	\$327.15	\$340.24	\$353.85	\$368.00	\$382.72
Sr. Program Manager	\$152.19	\$158.28	\$164.61	\$171.20	\$178.04
Subject Matter Expert I	\$192.13	\$199.81	\$207.81	\$216.12	\$224.76
Subject Matter Expert II	\$209.10	\$217.46	\$226.16	\$235.21	\$244.62
Subject Matter Expert III	\$238.26	\$247.79	\$257.70	\$268.01	\$278.73
Technical Specialist I	\$70.17	\$72.97	\$75.89	\$78.93	\$82.09
Technical Specialist II	\$81.29	\$84.54	\$87.92	\$91.44	\$95.10
Labor Category	2006	2007	CY2008	CY2009	CY2010
Washington DC-Government Site	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10
Acquisition Specialist	\$81.14	\$84.39	\$87.76	\$91.27	\$94.92
Administrative Specialist	\$46.22	\$48.07	\$49.99	\$51.99	\$54.07
Business Analyst I	\$55.97	\$58.21	\$60.54	\$62.96	\$65.48
Business Analyst II	\$65.53	\$68.15	\$70.88	\$73.71	\$76.66
Graphics Technology Specialist	\$50.65	\$52.68	\$54.78	\$56.97	\$59.25
Management Analyst I	\$75.89	\$78.92	\$82.08	\$85.36	\$88.78
Management Analyst II	\$89.81	\$93.40	\$97.13	\$101.02	\$105.06
Management Consulting Specialist I	\$124.06	\$129.03	\$134.19	\$139.55	\$145.14
Management Consulting Specialist II	\$137.32	\$142.81	\$148.52	\$154.46	\$160.64
Program Manager	\$117.31	\$122.01	\$126.89	\$131.96	\$137.24
Project Engineer/Scientist I	\$97.60	\$101.51	\$105.57	\$109.79	\$114.18
Project Engineer/Scientist II	\$102.21	\$106.30	\$110.55	\$114.98	\$119.57
Project Engineer/Scientist III	\$108.32	\$112.65	\$117.15	\$121.84	\$126.71
Sr. Executive Management Specialist	\$278.42	\$289.55	\$301.14	\$313.18	\$325.71
Sr. Program Manager	\$129.52	\$134.70	\$140.09	\$145.69	\$151.52
Subject Matter Expert I	\$192.13	\$199.81	\$207.81	\$216.12	\$224.76
Subject Matter Expert II	\$209.10	\$217.46	\$226.16	\$235.21	\$244.62
Subject Matter Expert III	\$238.26	\$247.79	\$257.70	\$268.01	\$278.73
Technical Specialist I	\$59.72	\$62.10	\$64.59	\$67.17	\$69.86
Technical Specialist II	\$69.18	\$71.95	\$74.83	\$77.82	\$80.93



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Labor Category	2006	2007	CY2008	CY2009	CY2010
Huntsville, AL area - COLSA Site	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10
Acquisition Specialist	\$80.74	\$83.97	\$87.33	\$90.82	\$94.46
Administrative Specialist	\$45.98	\$47.82	\$49.74	\$51.73	\$53.80
Business Analyst I	\$55.72	\$57.95	\$60.27	\$62.68	\$65.19
Business Analyst II	\$65.22	\$67.83	\$70.54	\$73.37	\$76.30
Graphics Technology Specialist	\$50.41	\$52.42	\$54.52	\$56.70	\$58.97
Management Analyst I	\$75.51	\$78.53	\$81.67	\$84.94	\$88.33
Management Analyst II	\$89.38	\$92.95	\$96.67	\$100.54	\$104.56
Management Consulting Specialist I	\$123.46	\$128.39	\$133.53	\$138.87	\$144.43
Management Consulting Specialist II	\$136.67	\$142.14	\$147.82	\$153.74	\$159.89
Program Manager	\$116.76	\$121.43	\$126.28	\$131.33	\$136.59
Project Engineer/Scientist I	\$97.13	\$101.01	\$105.05	\$109.25	\$113.62
Project Engineer/Scientist II	\$101.73	\$105.80	\$110.03	\$114.43	\$119.01
Project Engineer/Scientist III	\$107.80	\$112.12	\$116.60	\$121.26	\$126.12
Sr. Executive Management Specialist	\$327.15	\$340.24	\$353.85	\$368.00	\$382.72
Sr. Program Manager	\$128.90	\$134.05	\$139.42	\$144.99	\$150.79
Subject Matter Expert I	\$192.13	\$199.81	\$207.81	\$216.12	\$224.76
Subject Matter Expert II	\$209.10	\$217.46	\$226.16	\$235.21	\$244.62
Subject Matter Expert III	\$238.26	\$247.79	\$257.70	\$268.01	\$278.73
Technical Specialist I	\$59.41	\$61.79	\$64.26	\$66.83	\$69.50
Technical Specialist II	\$68.86	\$71.61	\$74.48	\$77.46	\$80.56
Labor Category	2006	2007	CY2008	CY2009	CY2010
Customer Site (other than DC)	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10
Acquisition Specialist	\$68.71	\$71.46	\$74.32	\$77.29	\$80.39
Administrative Specialist	\$39.13	\$40.70	\$42.33	\$44.02	\$45.78
Business Analyst I	\$47.42	\$49.32	\$51.29	\$53.34	\$55.47
Business Analyst II	\$55.51	\$57.73	\$60.03	\$62.44	\$64.93
Graphics Technology Specialist	\$42.94	\$44.66	\$46.45	\$48.31	\$50.24
Management Analyst I	\$64.26	\$66.83	\$69.50	\$72.28	\$75.17
Management Analyst II	\$76.06	\$79.11	\$82.27	\$85.56	\$88.98
Management Consulting Specialist I	\$105.06	\$109.27	\$113.64	\$118.18	\$122.91
Management Consulting Specialist II	\$116.31	\$120.96	\$125.80	\$130.84	\$136.07
Program Manager	\$99.36	\$103.34	\$107.47	\$111.77	\$116.24
Project Engineer/Scientist I	\$82.66	\$85.96	\$89.40	\$92.98	\$96.70
Project Engineer/Scientist II	\$86.58	\$90.04	\$93.64	\$97.39	\$101.28
Project Engineer/Scientist III	\$91.74	\$95.41	\$99.23	\$103.20	\$107.33
Sr. Executive Management Specialist	\$278.42	\$289.55	\$301.14	\$313.18	\$325.71
Sr. Program Manager	\$109.70	\$114.08	\$118.65	\$123.39	\$128.33
Subject Matter Expert I	\$192.13	\$199.81	\$207.81	\$216.12	\$224.76
Subject Matter Expert II	\$209.10	\$217.46	\$226.16	\$235.21	\$244.62
Subject Matter Expert III	\$238.26	\$247.79	\$257.70	\$268.01	\$278.73
Technical Specialist I	\$50.56	\$52.58	\$54.69	\$56.87	\$59.15
Technical Specialist II	\$58.60	\$60.95	\$63.38	\$65.92	\$68.56